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OSIsoft

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Regional Conference
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Typical Mining & Metals Company Vision

Commodity Production: Low Cost Producer

Sustainability: Eliminate / Minimize Risk

Value-Add: Differentiate in the Market

Mission Critical - the search for increasing value ...



Process Productivity

Making the process better
Small changes are worth a lot
It's about going to the next level, sustaining the improvements



Energy and Water Management

Monitoring and Managing Energy and Water
Fuel for all of the mobile equipment



Asset Performance and Reliability

Keep the machines running
Improve uptime
Reduce unplanned downtime
Condition-based maintenance



Environmental, Health and Safety Compliance

Governmental regulations
Accidents and incidents
Environmental monitoring
Compliance/Audit

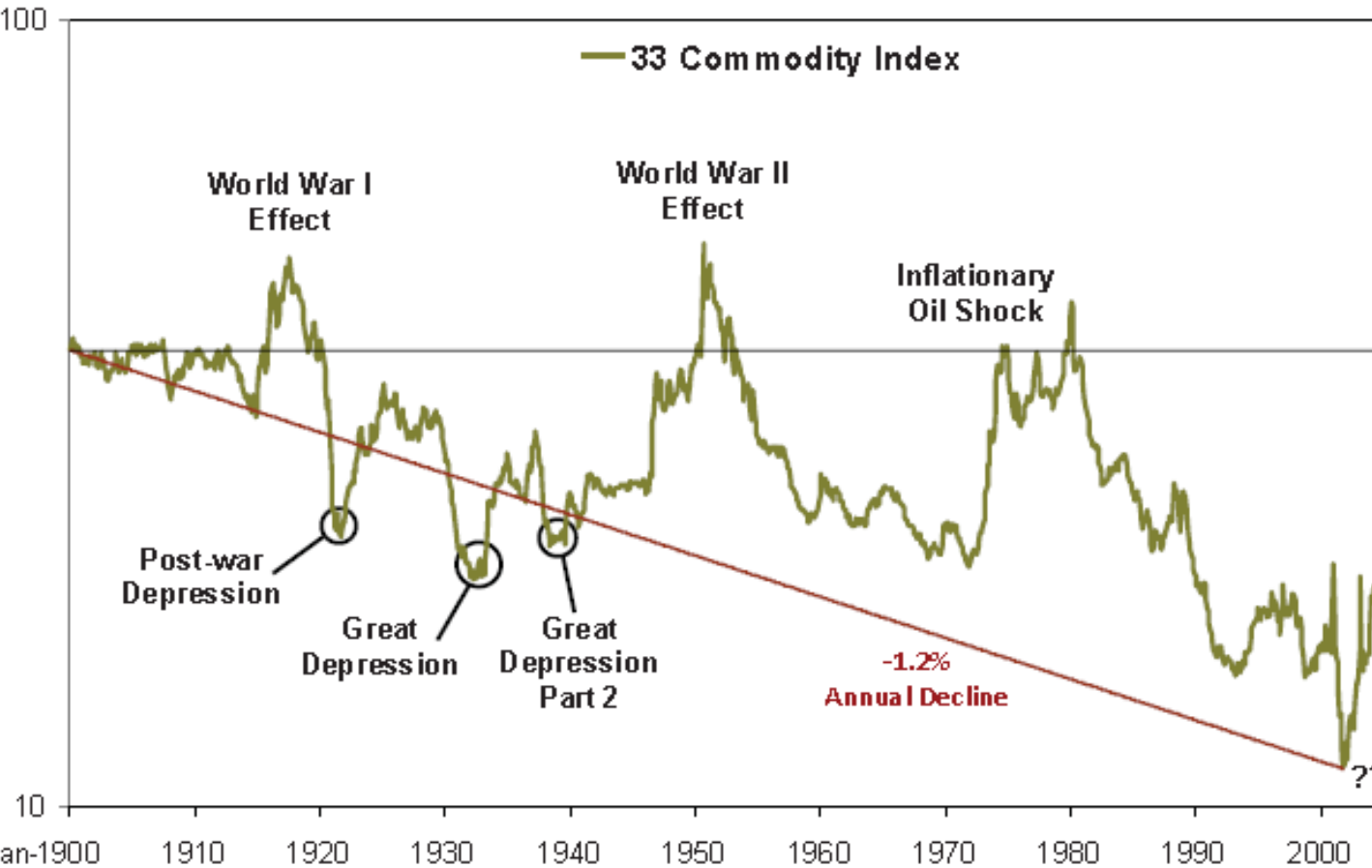


Quality Assurance

Certifications
Real-time monitoring
Genealogy (history)
Yield

The Commodity Cycle – stronger for longer, 2004 - 2011

Commodity Index: The Great Paradigm Shift

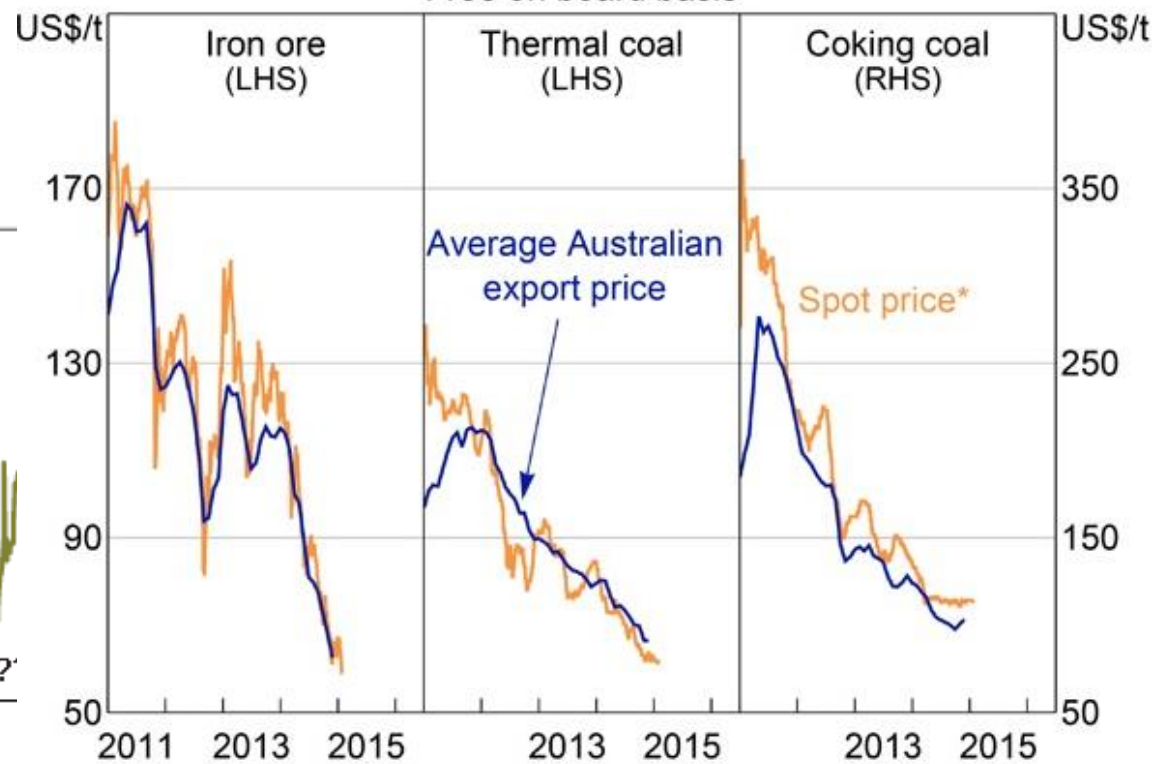


Note: The GMO commodity index is an index comprised of the following 33 commodities, equally weighted: initiation: aluminum, coal, coconut oil, coffee, copper, corn, cotton, diammonium phosphate, flaxseed, gold, ore, jute, lard, lead, natural gas, nickel, oil, palladium, palm oil, pepper, platinum, plywood, rubber, silver, soybeans, sugar, tin, tobacco, uranium, wheat, wool, zinc.

Source: GMO As of

Bulk Commodity Prices

Free on board basis



* Iron ore fines, Newcastle thermal coal and premium hard coking coal

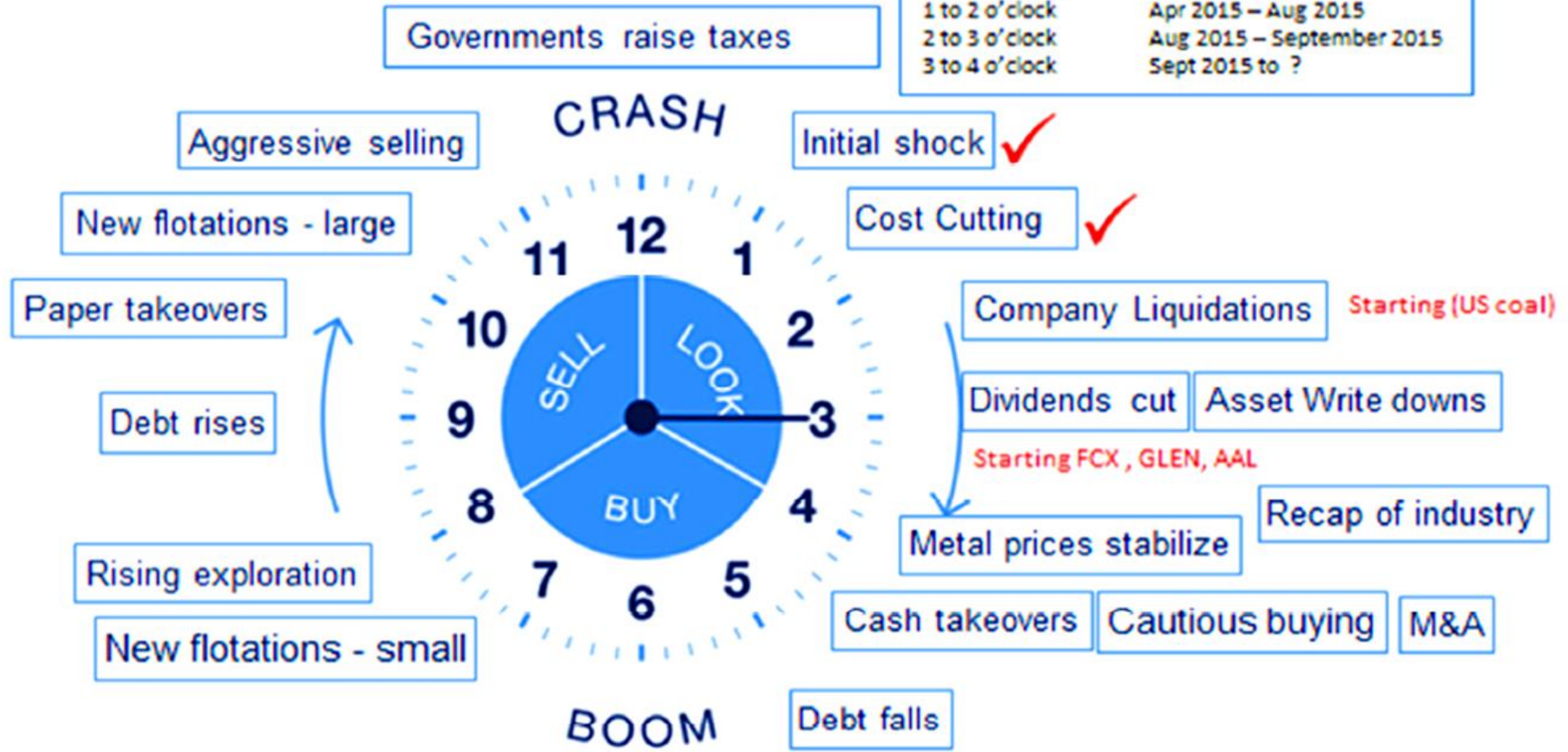
Sources: ABS; Bloomberg; IHS Energy Publishing; RBA

Mining Clock – January 2016

1997, 2008, 2011 - 2015

Timeline so far

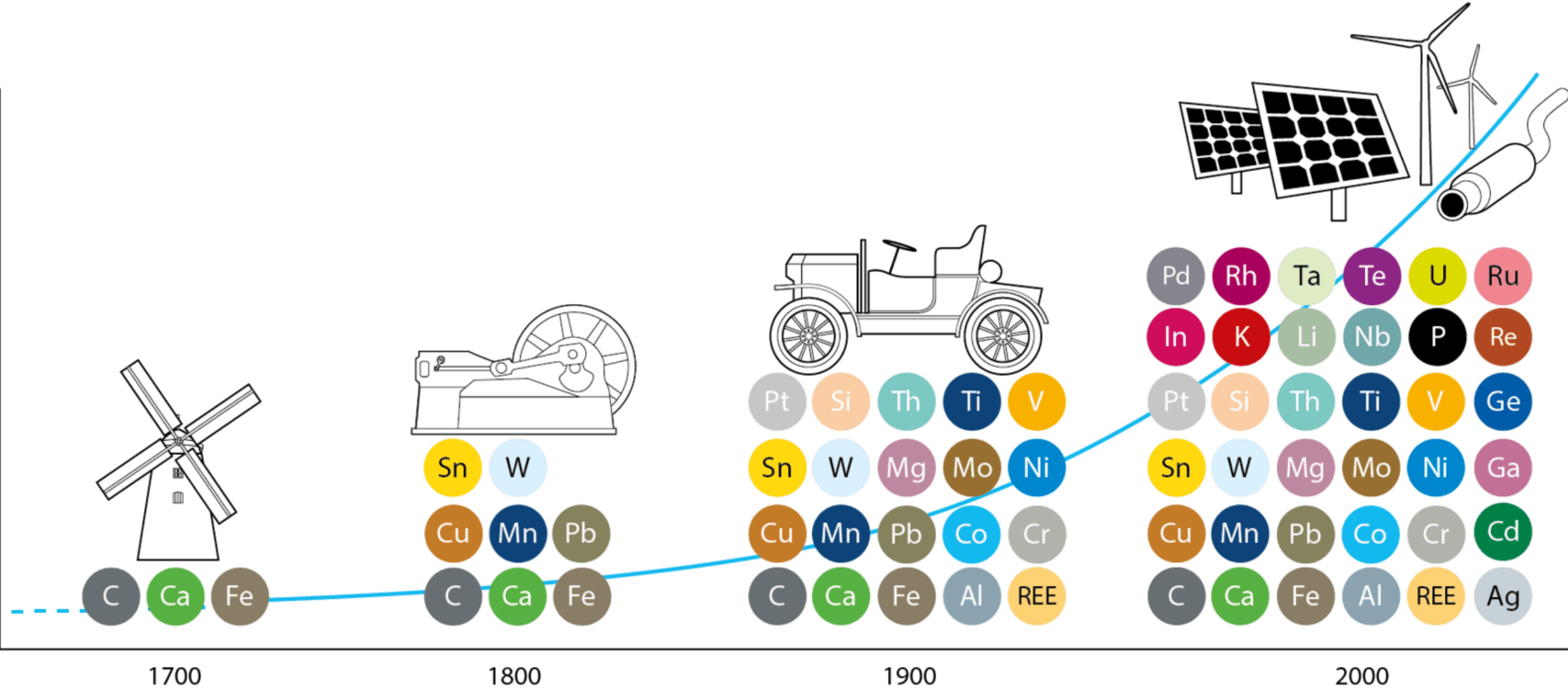
12 to 1 o'clock	Oct 2011 - Apr 2015
1 to 2 o'clock	Apr 2015 – Aug 2015
2 to 3 o'clock	Aug 2015 – September 2015
3 to 4 o'clock	Sept 2015 to ?



2004 – 2007, 2010 - 2011

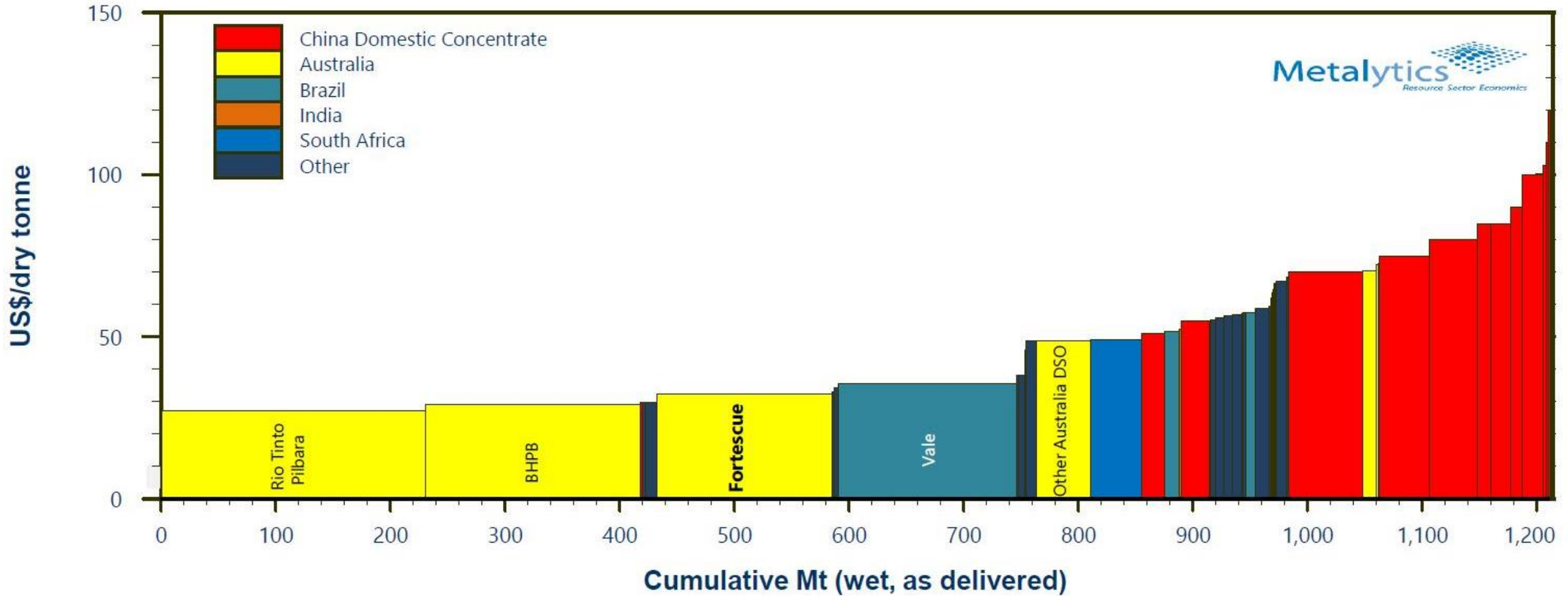
Source: clock concept courtesy of Lion Selection Group

Commodity Demand Moves with Energy Platforms



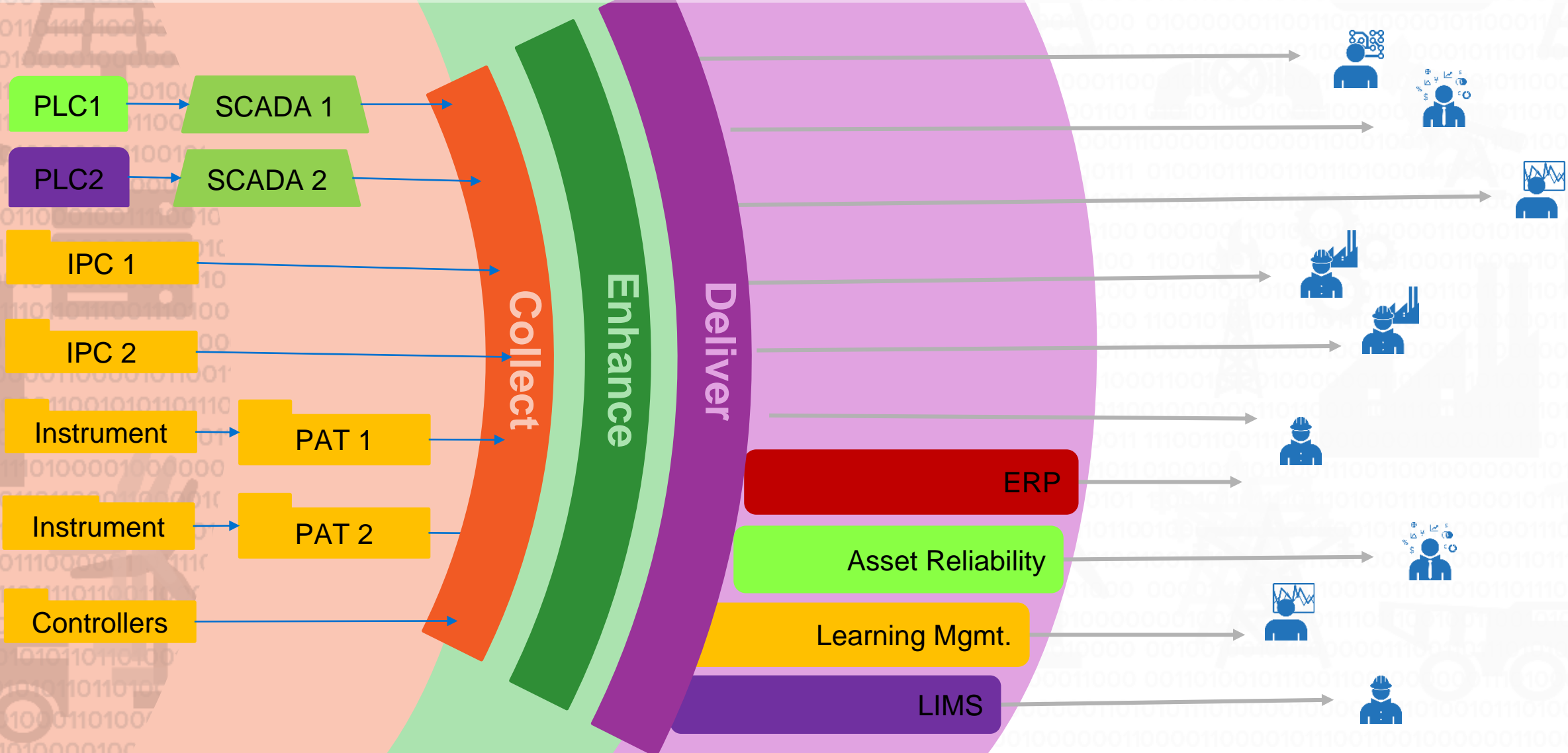
Focus on competitive cost reduction

Mining Industry Cost Curve - Fe

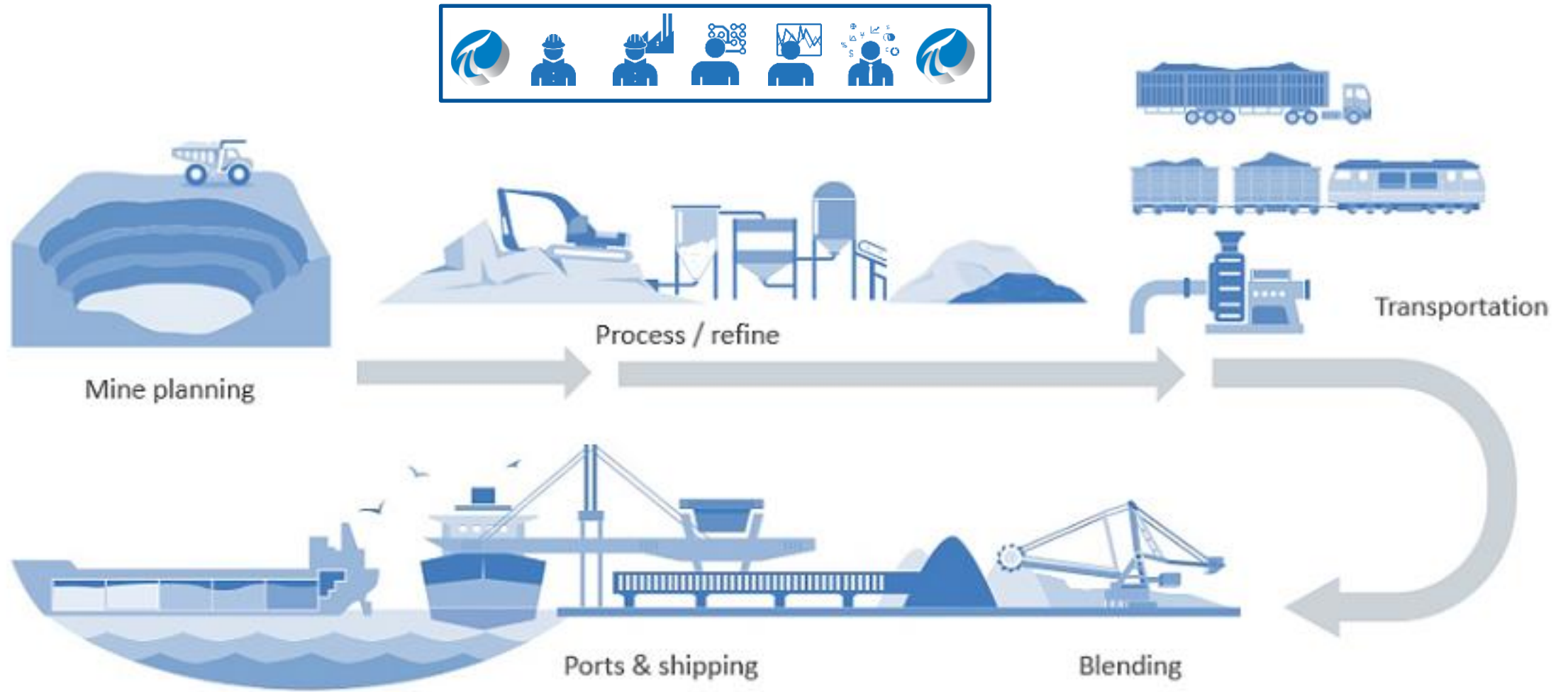


Source: Metalytics August 2015.

The PI System Infrastructure Approach



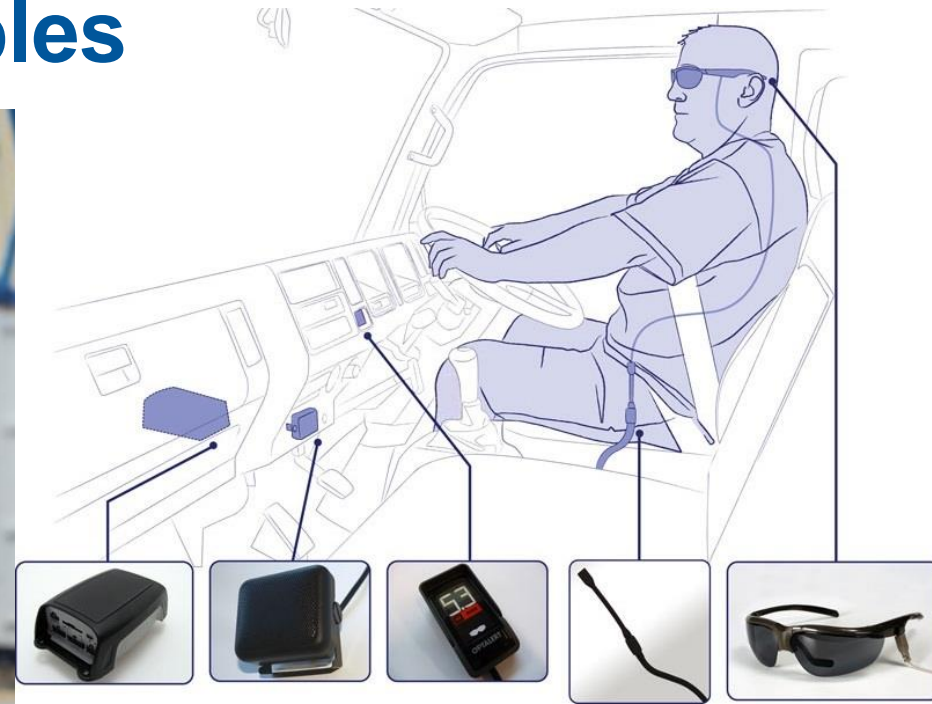
Extending data capture – covering the entire value chain



Mobility solutions ...



New data sources – operator wearables



Connected to your business critical issues ?



감사합니다

谢谢

Danke

Merci

Gracias

Thank You

ありがとう

Спасибо

Obrigado